High Performance Organizations Today:

Join consultant and author David Hanna for a one-day workshop that gives you the most recent HPO research and practices to enable you to progress faster on your journey to high performance. David has worked with clients in Europe for the past 38 years including adidas, AXA, Beiersdorf, Böhringer-Ingelheim, Hoffman La Roche, Hotel Arts, Maersk, METRO Group, Novartis, O², Oriflame, Procter & Gamble, REWE, SC Johnson, and Siemens.



"After years of implementing High Performance Designs, it is extremely helpful to see the latest validated studies and practical tools that continue to provide lasting competitive advantage. David's expert teaching approach, with simple and proven models, continues to be the best in the industry."

- Mlke Lindsey, Vice President, Global Human Resources, Kellogg

The HPO Global Alliance is a newly-formed group of consultants, each with much experience and world-class expertise in the principles, tools, and implementation approaches to improve organizational results regardless of industry, geography, or corporate history.



Learning by doing will answer key questions

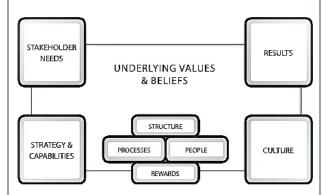
I. WHAT MAKES A HIGH PERFORMANCE ORGANIZATION?

You will learn what HPOs actually do in these five areas that delivers superior financial results vs. competition:

- High quality management
- High quality employees
- Long-term orientation
- Continuous improvement and innovation
- Open and action-oriented management



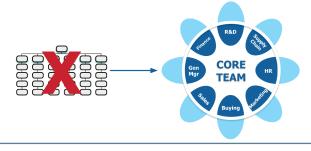
2. WHY ARE WE AT/NOT AT THE HPO STANDARD TODAY?



You will use the Organizational Systems Model (OSM) on a real-world case study to learn why that organization is perfectly designed to get today's results. The OSM has been used by numerous organizations all over the world to see through their organizational complexities so that they find the root causes of their problems. It is also a good strategic guide for redesigning the whole system.

3. HOW CAN WE GET BETTER RESULTS?

You will recommend what the case organization should change specifically in its beliefs, strategy, processes, and systems to improve its HPO status. We will review different design principles and tools that many HPOs have adapted to fit their needs.



4. WHERE DO WE START? You will develop an action plan for moving forward on your own HPO journey back home.



At the end of the day you will have experienced the very processes that HPOs go through today to move ahead of their competitors.

"What a day! It caused me and my staff to re-think what we need to do to improve our business. We now have new energy."

Small Business Owner

PROGRAM LEADER DAVID HANNA

David is a former Procter & Gamble manager and consultant who has helped organizations improve their business results in North & South America, Europe, Asia, Australia, and Russia. He is a partner at the HPO Global Alliance and the author of Designing Organizations for High Performance and The Organizational Survival Code. His ability to help clients develop practical solutions to complex problems sets him apart from many others in the field.

